

QUALIFICATIONS OF ERIC L. BOOZER, MAI, AI-GRS, CCIM

EDUCATION

Jacksonville State University: Bachelor of Science Degree - 1985

Courses & Seminars:

Real Estate Appraisal Principles	Case Studies in Real Estate Valuation
Basic Valuation Procedures	Report Writing and Valuation Analysis
Capitalization Theory and Techniques A	Standards of Professional Practice A
Capitalization Theory and Techniques B	Standards of Professional Practice B
Analyzing Operating Expenses	Data Confirmation and Verification Methods
Small Hotel/Motel Valuation	The Internet and Appraising
Advanced Income Capitalization	Appraisal of Local Retail Properties
Evaluation of Commercial Construction	Evaluation of Residential Construction
Analyzing Commercial Lease Clauses	Effective Appraisal Writing
Analyzing Distressed Real Estate	GIS Applications for RE Appraisal
Data Verification Methods	Fundamentals of Going Concerns
Uniform Standards of Professional Practice	Business Practice and Ethics
Contract or Effective Rent	Practical Highest and Best Use
General Review Theory	Commercial Appraisal Engagement/Review
Conservation Easements (ASFMRA)	Litigation Appraising
Understanding Conservation Easements	Appraiser as Expert Witness-Prep & Testimony
Valuation of Conservation Easements	USPAP Update Courses
Pipeline & Corridor Easements	Uniform Standards for Fed. Land Acquisitions

EXPERIENCE

1996-Present: President, **BOOZER & COMPANY, P.C.**, a real estate appraisal and consulting firm specializing in the valuation of commercial, industrial, and residential properties.

1991-1995: Real Estate Appraiser - Norman Hall & Associates

1990-1991: Real Estate Appraiser - Richard Banks & Associates

1987-1990: Real Estate Appraiser - Tennessee Valley Authority

Provided testimony in Federal, Chancery, Circuit courts, as expert witness in real estate valuation.

PROPERTY TYPES APPRAISED

• Apartments	• Office	• Shopping Centers
• Manufacturing	• Office/warehouse	• Distribution centers
• Restaurants	• Churches	• Automobile dealerships
• Subdivision	• Mixed-Use	• Timberland/rural land/farms
• Parking Garage	• Residential Condo	• Elderly housing facilities
• Hotel/motel	• Self-storage	• Office Condominiums

Other experience includes consulting, investment analysis, feasibility studies, market analysis, site selection, tax assessment advice, litigation consulting, condemnation, and the valuation of easements, encroachments, estates, partial interests, and diminution.

PROFESSIONAL AFFILIATIONS

Member Appraisal Institute (MAI) Certificate No. 10671

AI-GRS Designation – Appraisal Institute 2019

TN State Chapter No. 37 - 1995 MAI Candidate Liaison

TN Chapter Nominating Committee – 1996, 1999

TN Chapter General Associates Guidance Chair - 1997, 1998

Young Advisory Council (YAC), Washington D.C. - 1996

TN Chapter Board of Directors - 1997, 1998, 1999, 2017, 2018, 2019

TN Chapter Regional Representative – 2020, 2021

Real Estate Broker - State of Tennessee - License Number 00237573

Member of Greater Nashville Association of Realtors®

Certified Commercial Investment Member (CCIM)

Associate Member Institute of Real Estate Management (IREM)

Tennessee State Certified General Real Estate Appraiser - License Number CG-389